# INFORMATIONAL INTERVIEWING



What is an "Informational Interview"?

A casual conversation to learn about a career, company, or industry from someone in the field. It's a powerful networking and research tool—not a job ask!

### Who Should You Talk To?

**Family** 

**Professors** 

**Friends** 

**Supervisors** 

**Coworkers** 

**Alumni** 

**LinkedIn Connections** 

Recruiters

**Advisors** 

**ALUMNI** LINKEDIN NETWORKING

- Go to Michigan State University on LinkedIn → Alumni Tab

Filter by: Degree, Location, Company, etc.

## BEFORE

an interview

STAY TRUE TO YOU

## DURING

an interview

AFTER

an interview



DO YOUR RESEARCH

### **USE WHO LOGIC:**

- What do they do? (title, LinkedIn
- How do they do it? (skills, work style, company culture)
- Outcomes? (impact, awards, contributions)

### **ASK ABOUT:**

- Industry & company
- Their past, current & upcoming projects
- learning & growth
- Advice they have for
- Referrals to others vou should speak

### **USE THIS THANK** YOU EXAMPLE:

"Thank you so much for your work at [Company]!

I learned a lot about your role and appreciated vour advice about

I followed through by [action you took Looking forward to staying in touch!"